

Follow up

Abhi tak jo bhi baatein maine aapko batayi wo ek chhota sa bachha bhi aap ko bataa sakta hai... .lekin jo baatein ab main aapko bataaunga wo aapko sirf kuchh log hi bataa sakte hain. abhi tak jo bhi aapko bataya gaya aapke samajh me aaya ho ya naa aaya ho jyada fark nahi padta... lekin ab main jo baatein bataaunga use aap jarur samajhne ki koshish karna. jis baat ko is room se samajh k nikalna hai that is :-

POWER OF NETWORK

.....ek network me kitni taakat hot hai.

sir 32 lakh par aapko believe nahi hota hai lekin 32 lakh to kya 32 crore par bhi aap believe kar loge agar aap ek baat samajhte ho wah hai :- PON
meri upline me ek sir hain... ..**Siddharth Sir.**(done graduation from JP,Noida and PGDM from EDI, Gujrat) unka 10000 se jyada logo ka group hai. wo bolte hain ki agar 400 log bhi unki team me kaam karne vaale hain... .aur ye 400 log mil kar 1 month me 1 – 1 log tak promote karte hain... .to 1 month me 400 naye log unki team me aayenge..

$$500 \text{ people} \xrightarrow{1 \text{ month}} 500 \text{ people}$$

$$\text{no. of orbit} = 500 / 50 = 10$$

$$\text{income} = 10 * 20000 = 2,00,000 \text{ /-}$$

logo ko ye 2,00,000 rupaye hazam nahi hote hain. logo ko lagta hai yaar vinay bina kuchh kiye bina 2,00,000 rupaye kaise kamaa leta hai. main batata hun sir logo ko ye 2,00,000 rupaye dikh jate hain lekin wo ye nahi dekh paate hain ki vinay akele kaam nahi kar raha hai, 500 log mil k kaam kar rahe hain. input jyada hai isliye output jyada hai.

ab main aapse ek baat puchhta hun ki mere ek sir hain... .wo bolte hain ki main 1 din me 100 ghante kaam karta hun. aapko kya lagta hai ki wo jhoot bolte hain ya such. (agar guest bolta hai sach to puchho kaise ?)

agar bolta hai jhoot bol rahe hainto usse bolo ki maine bola tha na sir aapko ek baat samajhni hai aur kahi na kahi aap us baat ko nahi samajh rahe hain. agar aap POWER OF NETWORK samajh rahe hote to aapka answer yes hota. main batata hun ki Ashish ji 24 hours me 100 ghanto ka kaam kaise kar lete hain. **Ashish** ji (done B.tech from SRMCEM, lucknow) ki organization 3000+ ki hai... .unki team k 2900 log kuch bhi na kar rahe ho aur 100 log daily 1 ghanta bhi kaam karte hain to ye 100 ghanto ka kaam kya unke liye nahi count nahi hoga.

$$100 \text{ people} \xrightarrow{1 \text{ hour}} 100 \text{ people}$$

hamare yahaa ek senior leader hain **SUMIT BIJAKA SIR**... .unhone Sri Ram college of commerce(SRCC) se B.Com kiya hua hai. Aj unki orgnz lagbhag 80000 ki h,aur agar unki organization k 79000 log kuchh bhi nahi kar rahe ho... .keval 1000 log hi kaam kar rahe ho... .aur ye 1000 log mil kar agle 1000 logo tak pahuchte hain.

$$1000 \text{ people} \xrightarrow{1 \text{ month}} 1000 \text{ people}$$

$$\text{no. of orbit} = 1000 / 50 = 20$$

$$\text{income} = 20000 * 20 = 4 \text{ lakh}$$

Bijaka sir ki ek month ki income 4 lakh se bhi jyada hoti hai. ye koi hypothetical figure nahi hai... .aaj unke sath aisa ho raha hai. highest earners of week k coloum me Sumit Bijaka ji **2.5 lakh /week** me rahte hain... .aaj agar wo C.A. hote to kitna kamaa rahe hote... .50000/month... .wo bhi subah se saam tak mehnat kar k.... this is all because of power of network. aapko 4 lakh rupaye 1 month me jyada lag rahe honge lekin aap bhool jate hain ki kaam karne vaale 1000 log hain.

MILLIONAIRSHIP :- main tumhe ek baat batata hun shayad aapne kabhi feel na kiya ho ki ek aam insan apni poori zindagi lagaa kar bhi 1 crore rupaye nahi kamaa pata hai. agar aap nahi maante ho to main prove bhi kar dsakta hun.aap 25 saal tak apni academic life khatm karte ho... .uske baad 25 – 60 yaani ki 35 saal tak aap taiyaar rahte ho kaam karne k liye wo bhi kisi dusre k terms & conditions par... .main maan leta hun ki aap mahine ka 20000 rupaye bhi paate ho to apki poori zindagi bhar ki kamaayee kitni hogi :-

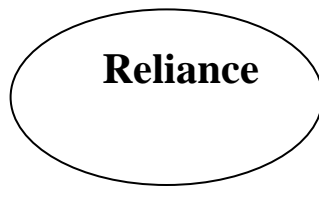
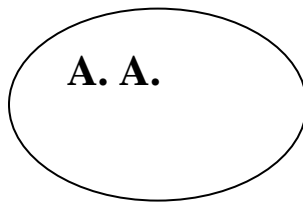
$$35 * 12 * 20000 = 84 \text{ lakh}$$

isi 20000 me holi, diwali, jukaam, khansi sab kuchh hota hai.... .lekin agar aapke account me 1 crore rupaye ho to kya aapko kuchh karne ki jarurat rahegi.... .nahi... .kyunki current interest rate se 13 lakh saal ka interest aayega... .agar aap apne bedroom me T.V. aur A.C. ON karke baithe bhi rahoge to bhi 1 lakh rupaye mahine ka aayega jo ki kharch karne k liye enough hai..... .lekin problem fir se vahi ki 1 crore account me aayega kaise ????

hum poori zindagi lagaa kar bhi 1 crore rupaye generate nahi kar paate hain.... .lekin kuchh log aise bhi hote hain jo 1 month... .2 month... .ya ... 1 year me 1 crore rupaye kamaa lete hain. kya aap bataa sakte ho ki akhir basic reason kya hai ki vahaa par log 35 saal tak mehnat kar k bhi 1 crore rupaye nahi kamaa pate hain –

(agar guest kuchh bole – ho sakta ho aap sahi bol rahe ho lekin main batata hun sir most basic reason kya hai ?)

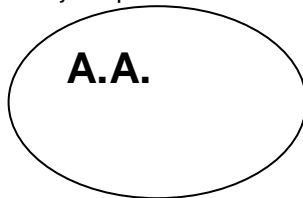
ANIL AMBANI ko to aap jaante hi honge. he is millionaire... billionaire



maan lete hain aapki 20000 rupaye ki job lagti hai reliance me.... .aap bhi khush aapke ghar vaale bhi khush ki mera beta reliance me kaam kaar raha hai... .use 20000 rupaye per month mil rahe hain.... .lekin sir actually me hota kya hai... .aapko 20000 rupaya to diya jata hai lekin aapse kaam kitne ka liya jata hai... .min 30000 ka..... .lagbhag 10000 rupaya ek aadmi se bach raaha hai aur reliance me lagbhag 3 lakh log kaam karte hain....

$$3 \text{ lakh} * 10000 = 300 \text{ crore rupaye}$$

ye sara ka sara paisa anil ambani k account me jata hai... .ab kuchh log bolte hain ki yahi reason hai anil ambani k crorepati hone ka.... .bot again this is not the basic reason. Main man leta hun ki agar ye jaanta ya H.R. yahaa se hataa diya jaaye to jo bandaa 1 mahine ka crores rupaya kamaa raha tha... .kya aapne naam ka ek rupayaa bhi generate kar payega.... .nahi



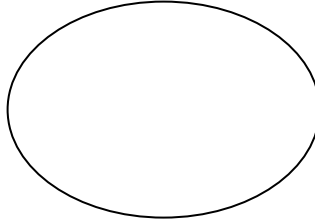
Log kahte hain ki reliance me 3 lakh logo ka staff kaam karta hai... .aap nazariya badal kar dekho... .reliance is also an asset jisme 3 lakh logo ka network kaam kar raha hai anil ambani k liye... .logo ko lagta hai reliance hai jo anil ambani ko ameer banaa raha hai. movie Taare Zameen Par me ek bachha bolta hai jo dikhta hai wo hota nahi aur jo hota hai wo nahi dikhta.

ab main aapse ek baat puchhta hun ki ham log middle class family se belong karte hain. ham logo k paas itna paisa nahi ki reliance jaisa asset create kar sake to kya ham ameer nahi ban sakte hain ??????

(If answer is - yes to puchho kaise

-no to :- kahi na kahi ab bhi aap PON ko nahi kar pa rahe hain isliye aap aisaa bol rahe hain. maain batata hun ki aap PON ko apne liye kaise use kar sakte hain :-

Guest ka name



Log Janta H.R.

maine bataya tha sir most basic reason reliance nahi reliance me kaam karne vaale log hain. ye log... janta ya HR to ab bhi aapke paas hai. aur Dr. Pawan Malhan ji 10675/- me eBIZ ka banaa banaaya plateform dete hain jiske chalte aap bhi ameer ban sakte hain.

Guest ka name

eBIZ

Log janta H.R.

aapko kya lagta hai sir yahaa par maine lakho logo ki networking k baare me baat ki lekin network 3lakh ka bhi ho sakta hai....3000 ka bhi... ..even 3 logo ka bhi ho sakta hai.

society me networking har field me hoti hai.maain lete hain aap ek nursing home k owner hain aur aapne apne nursing home me 25 doctors ko appoint kiya hai jo apne apne field me specialist hain. koi operation ka case aata hai. aap patient se 15000 rupaye charge karte hain... aur aap doctor ko 1000 rupaye dete hain... ..ek case se 5000 rupaya bacha jo aapke paas jata hai kyunki aap nursing home k owner hain. dekhne vaale kya bolenge ki ye 25 doctors ka pannel hai ya staff hai lekin fir se vahi jo dikhta hai hota nahi aur jo nahi hota hai wo dikhta hai.

ek aadmi ek saath kai jagah present nahi ho sakte hain... ..agar main aapse ek baat bolun ki main is samay main kanpur, ranchi, ghaziabad, maainpuri, lucknow.... ..me present hun to kya main jhoot bol raaha hun ?

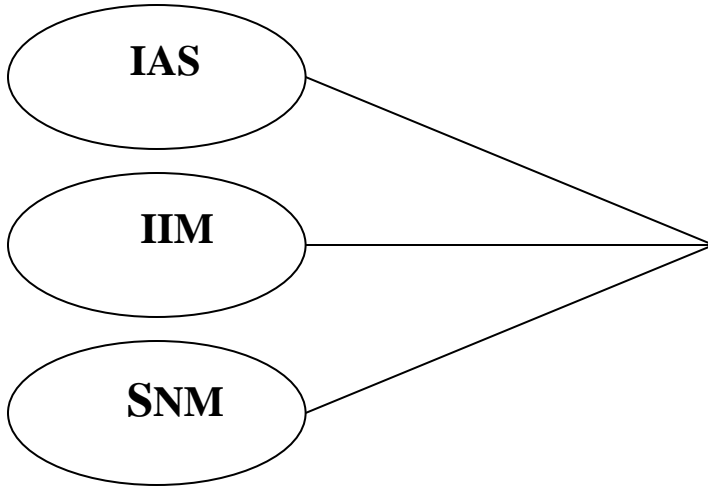
(agar guest bole haa to fir se aap Power of Network par dhyaan nahi de rahe ho... ..aaj mera network in in shahro me hai isliye main vahaa indirectly present hun.

main is baat ka dava kar sakta hun ki society me jo bhi aadmi aaj tarike se ameer hai wo akele kaam nahi kar raha hai kisi na kisi tarah se Power of Network ko use kar raha hai. aap kisi showroom ko hi dekho... ..vahaa par 10 – 12 salesmen kaam karte hain. agar ek din k liye in salesmen ki showroom se chhutti kar di jaye to showroom ka maalik akele kitna profit kamaa payega... ..bahut kam. ye 10 – 12 salesman ka network hi to hai jo maalik k liye kaam kar raha hai.

security :- sir paise to bahut log kamaa lete hain lekin us paise ki security k baare me bahut kam log hi claim kar paate hain. aagar main security ki baat karun to.... ..government sector me saabse achhi job bataa sakte ho ?.....IAS

private sector me sabse achhi job ?.....IIM
maan lete hain teesri category hai.....SNM
(successful network marketter)

teeno log bahut achhe dost hote hain. ek baar ye teeno log car me ghoomne jaa rahe hote hain. unfortunately inka accident ho jata hai aaur teeno log maare jaate hain.maain lete hain teeno ki white income 40000/month hai.



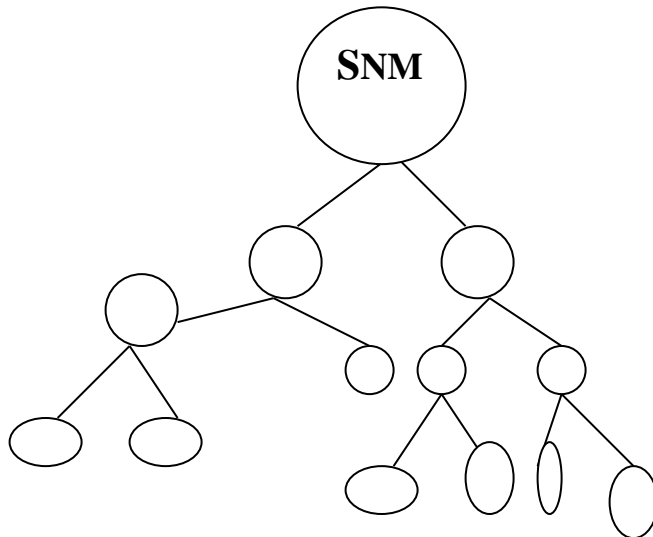
aapko kya lagta hai ki agle mahine ki income IAS officer k ghar jayegi...ya IIM vaale bande k ghar jayegi.

(guest generally no hi bolta hai, agar yes bolta hai to explain why?)

kya agle mahine ki salary SNM k ghar jayegi?

(agar guest yes bole to puchho kaise?.....fir explain karo..)

(agar guest no bolta hai to sir kahi na kahi aap abhi bhi power of network ko feel nahi kar paa rahe ho isiliye no bol rahe ho.)



kya fark padta hai agar is bande ko yahaa se hataa diya jaye....aapka network to abhi bhi zinda hai....ye log kaam karenge....so obviously agle mahine ki salary SNM k ghar jarur jayegi.

aisa isliye ho raha hai kyunki IAS and IAM vaale bande akele kaam kar rahe the jabki SNM ek network ka owner tha. vah akele kaam nahi kar raha tha. uske saath uski team kaam kar rahi thi. aap bol sakte hain ki IAS aur IIM vala banda active income generate karta hai lekin SNM ne passive income generate ki thi. paisa kamaane k 2 tareeke hote hain :-

1. paise k peechhe bhag kar paisa kamaana
2. paise ko paise k peechhe bhagaakar paisa kamaana.

mehnat ek IAS ya IIM vaale bande ne bhi ki thi...mehnat SNM ne bhi ki thi...ek network ko create karne me....dono k maa baap k kuchh sapne honge....lekin dono ki mehnat me fark hai. IAS aur IIM vaale bande jitna samay de rahe the unhe uske badle paise mil rahe the...lekin

SNM ne ek baar mehnat ki... 2 saal ka samay lagaa... network ko create karne me... uske baad agar wo baith bhi jayega to bhi paise aate rahenge kyunki uska kaam chalta rahega .ie. wo passive income generatw kar raha tha.

passive income ka ek example dun to H.C. Verma (for engg. student) ko to sabhi jaante honge. H. C. verma ne ek baar mehnat ki hogi concept of physics likhne me... lekin book likh jaane k baad copyright act k through ek contract hota hai ki jab bhi koi book bikegi to uska kuchh percent H.C verma k acount me jayega ie. he is earning passive income.

“unhone kaam ek baar kiya tha lekin paisa unhe baar mil raha hai.”

2nd example – Lata Mangeskar or Kishor kumar

3rd example – Mc. Donald

dusri cheej jo yahaa par aapko samajhni hai wo ye hai ki ye business kitne easy way me run karta hai.

Easiness of Business

(aur kuchh explain karo ya na karo ye jarur explain karna hai)

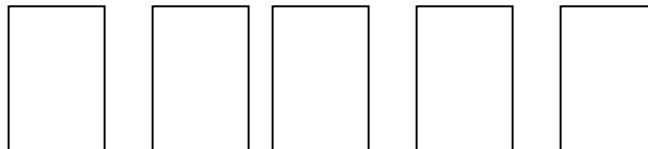
1. Demand & Supply :- Economics me ek concept hota hai ki demand & supply... jis cheej ki demand hai logo ko aap vahi cheej provide kaarao. kahi na kahi hamaara product bhi latest trend par based hai. aaj ka modern trend computer courses, website , e -commerse ka. computer courses to aapko karne hi padenge... kyunki uske bina aapki job nahi lagegi. aaj aap nahi karoge to ho sakta hai kal aap isse jyada rupaye dekar karo. yahaa se aap karoge to isi 10,675/- me apne poore family ko computer sikha sakte ho.

rahi baat business ki to hum aapko kashmir me barf ya registaan me ret bechne ko to keh nahi rahe hain... aaj india me 100 me 93 logo ko computer nahi aata hai... hum vahi to de rahe hain. agar aapko ravemoti me ek shop kholne ke liye jagah di jaye aur aapke paas do option hain ya to aap dhoti kurta ki shop khol lo ya branded jeaans T-shirt ki. aap kya option choose karoge... branded jeans T-shirt ki... kyunki vahaa par jeans t-shirt hi bikegi.

2. H.R. ki importance:- sir, is business ka raw material kya hai ??.....H.R. aapko is H.R. ki importance ko feel karna hoga. aap jis college me padh rahe ho ya jis bhi jagah rah rahe ho vahaa H.R ki koi kami nahi hai. (guest se uske college ya aas paas k HR k baare me puchho aur un logo k basis par HR ki importance explain karo)

vaise bhi duniya jabse bani hai aur jab tak khatm hogi ek hi resource hai jo kabhi khatm nahi hoga aur wo hai human resource. agar japan ki baat kare to japan famous hai technology k liye... iraqa oil k liye... aur india... population k liye... india me population ki koi kami nahi hai.

HR ki importance ki baat kare to aapko karna kya hai... main ek real life example se batata hun. mere ek senior sir hain **Nikhil ji**... jab wo is concept me maye naye aye the to ek baar apne college k baahar chay k dhabe me baithe huye the apne dost k saath.unke college me is tarah se 5 buildings hain :-

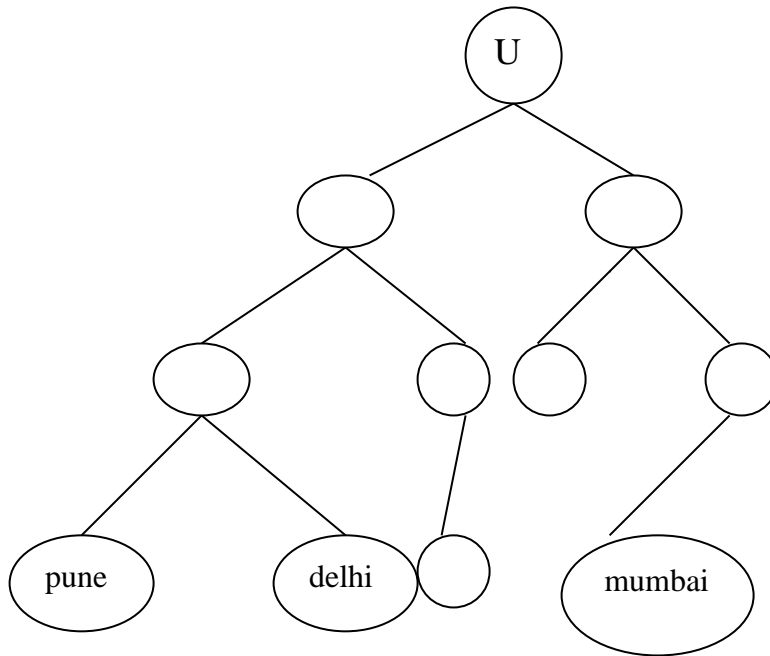


unhone apne dost se puchha ki in buildings me tujhe kya dikhta hai ?...wo bolta hai ki B.Tech k 1000 students rahte hain. Nikhil ji ne bola meri nazron se dekho ye 1000 student 1000 logo ka HR hai jise apni success k liye manage karna hai... aur aaj jab log bolte hain ki sir aapne ye kar diya... wo kar diya... Nikhil ji ek hi baat bolte hain... ki maine sirf aur sirf inhi 1000 logo k HR ko capture kiya hai aur aaj wo poore IET lucknow ko rule kar rahe hain.

3. kya aap kisi aise city me kaam kar sakte hain jaha par aapka koi contact nahi hai... jaise ki maan lete hai ki aapka mumbai, delhi, pune, banglore me koi contact nahi hai to kya aap in shahro me apna business kar sakte ho ?

if yes – how

if no – kahi na kahi aap most basic reason PON ko feel nahi kar paa rahe ho isliye aisa bol rahe ho. maan lete hain ki aapka koi contact nahi hai lekin aapki organization me aise log aate hain jinke mumbai, pune ya banglore me contact hain to aapka network khud-b-khud in shahro me pahuch jayega.



3. **Problems :-**

Money: sir baat agar problems ki karen to yaha par aapki sabhi problems solve hoti hai shivay paise ki problem k. paise to aap ko khud hi manage karne honge. paise ki problem k liye bhi aapko bataa dun ki is mission ki shuruwaad me jab Dr. Pawan Malhan ji ne khud 5 logo ko plan dikhaya tha.4 logo ne ye kah kar join karne se mana kar diya tha ki mere pass na to paisa hai na hi time hai... ..lekin ek bande ne bola tha ki mai is mission ko join karunga kyonki mere pass bhi na to paisa hai aur na hi time....lekin main chahata hun ki meri aane wali life me time bhi ho aur paisa bhi.... kyunki jab wo plan sunkar laut rahe the to raste me unhone socha ki agar aaj is sadak par mera accident ho jata hai to mai apni life bachane ke liye 10,000 to kya 1,00,000 bhi kharch kar dunga. agar mai apni jindagi bachane ke liye 1,00,000 kharch kar sakta hoon to kya mai apni zindagi banaane k liye 10,000 nahi kharch kar sakta. Aur unhone paise arrange karke 2 seat k saath join kiya Mr. Sarabjeet Kaur ji aur aaj wo **2.5 lakh** rupaye har hafte ka kamaate hain. jin 4 logo ne join karne se manaa kar diya tha aur apne 10,000/- bachaa liye the aaj bank me pade pade kitne ho gaye honge....20,000/-... aaj aapko paise ki dikkat hai....2 saal pahle bhi thi...aur ye tab tak rahegi jab tak aap kuchh aisa nahi karoge jisse paisa aayeagar aapko paise ki problem hai to solve tabhi hogi jab aap kahi na kahi paisa invest karenge...ye kuchh aisa hi hai jaise ki agar aapke paav me ek kaata chubh jata hai to dusre kaate se hi niklta hai...fir paise ki dikkat aapko hai solve karne padosi to ayenge nahi...agar 10,000/- aapki jeb me pade hote to shayad join karne ki jarurat nahi hoti.

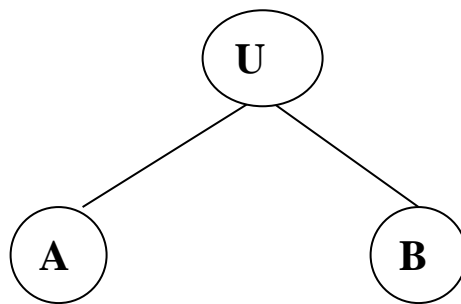
Time: Agar aap bolte ho ki aapko time ki problem hai ya main time nahi de paaunga.

to mai aapko bata dun ki baat time ke hone ya na hone ki nahi hoti hai.matter ye karta hai ki hum kis cheez ko kitni importance dete hai.agar koi cheez hamare liye zaroori hoti hai to hum kisi bhi tarah apne schedule ko manage karke uske liye time nikaal hi lete hai.

Shayad aap is platform ki potential ko feel nahi kar rahe ho.aap dekho na... aap hafte me 6 din college jate ho,aap time aur paisa dono invest karte ho... kyo..kyunki aapko pata hai.yaha se aapko 3-4 lakh ki job mil jayegi..par yaha ek aisa platform hai jo aapko 1.3 crore k package tak pahucha sakta hai,wo bhi sirf part time basis pe... hafte ke sirf 5-7 hours invest karke ya Sunday ko thoda kaam karke. aur ye baat to aap bhi jante hai ki hafte ka itna time to hum aise hi barbaad kar dete hai.aur aisa bhi nahi hai 1.3 crore ka package sirf ek sapna hai. aaj ebiz me bahut se aise log hai jo 22-23 saal ki age mai isko enjoy kar rahe hai.

- ask the schedule of your guest and show him that there is so much time which he waste by doing nothing.
- If extra smart:-time to mere ghar ke naukar ke paas bhi nahi hai.

fir bhi agar aapka schedule bahut tight haai... .aap time nahi nikaal sakte ho....



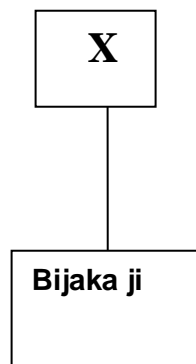
aapke paas time nahi hai... .lekin agar in do bando A aur B k paas time hai to aapki problem solve.

agar aap goonge hai to kya is business ko kar sakte hain ?.....bolne ka business hai....

if yes – how

if no – aap kar sakte ho agar do bande aise aapko mil jaate hain jo goonge nahi... jinhe bolna ata hai... .baaki upline ka support to hai hi.

5. K.K.K.K:- vaise to is business me bahut log successful hain. Lekin unme se Bijaka ji, Nikhil ji, ko sabhi log jaante hain. inki just upline ko bahut kam hi log jaante hain. jis din Bijaka ji, Nikhil ji ki joining aayi hogi us din kisi ko nahi pataa tha ki ek din ye bande 1 lakh rupaye hafta tak pahuchenge .



X naam k bande ki downline me **Bijaka ji** k alava 10 aur draft forward kiye gaye honge lekin koi nahi jaanta tha ki Bijaka ji kabhi ek lakh / weak par pahuch jayenge.

isi tarah se aapko bhi nahi pata hai ki aapki downline me kab, kahaa, kaise, kaun banda aa jaye jo aapki success ko define kar de. isiliye aapko chalne me vishwaas raakhna hai... saath chalne vaale jarur mil jayenge.

6. agar aapko offer diya jaye ki aap jitni chaaho utni shops khol sakte ho...to aap ek shop kholna chahoge ya 10.... 10...kyunki jitni jyada shops hogi profit utna hi jyada hoga... aap chahoge ki har shahar me aapki shop ho. yahaa par bhi kuchh aisa hi hai... aapki latest trend par based computer courses, website ki dukaan haai... aap to chahoge ki har jagah par aapki shop ho.

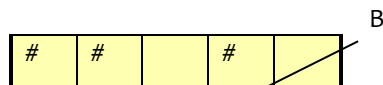
7. yahaa paar aap 10,675/- computer courses k liye dete ho jo ki aapko karne hi hain... business aapko free of cost provide karaaya jata hai fir bhi agar aap thoda business minded ho... to bhi aap jaise hi 1 cycle ya 2 cycle achieve karte ho aapka investment nikal aata hai... fir galti se bhi agar ye 9 ya 18 log aage kaam kar jaate hain... to fir aapka fayda hi faayda... matlab ye hai sir ki 10,675/- me yahaa par aapke paas khone k liye kuchh bhi nahi hai....paane ko bahut kuchh hai.

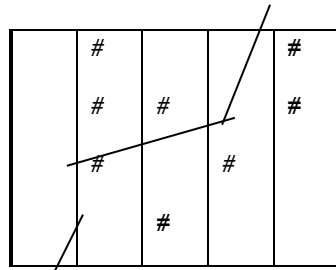
aaj aap jo bhi kar rahe ho wo to aapko karte hi rahna hai... keval part time karke bhi aap yahaa se bahut kuchh achieve kar sakte hain. aaj aap kisi bhi track par kyun na ho aap yahaa se usse jyada hi paa sakte ho... ek aisi cheej jo mere ko compel karti hai ise karne ko... bahut se logo ko karti hai. ek comparision karte hai normal life me aur marketting life me...

<u>B.Tech / General life</u>	<u>MLM</u>
<ul style="list-style-type: none"> • yahaa par aap 8 lakh rupaye aur 4 saal ka samay invest kaarte ho. • aap kisi dusre k liye, kisi dusre k terms & conditions par hafte k 6 din subah se saam tak dartte dartte kaam karte ho. • bachpan se aaj tak aapne jaane kitni books padi hogi... sirf aur sirf isiliye ki aapki job lag jayegi. • yahaa se aapka 3 – 4 lakh rupaye ka package lagega. • yahaa par aap input ya feedback dete rahte ho tab aapko 4 lakh milenge. 	<p>Yahaa par aapka investment kevaal 10,675/- rupaye aur max. 2- 3 saal ka samaay hai.</p> <p>Aapko hafte k 6 – 8 ghante ka time dena hai wo bhi apne anusaar... aisa nahi hai ki aapko koi force karega.</p> <p>Ebiz ek square me hai... uske baahar kuchh nahi hai. utni hi cheeje agar aap seekh lete ho to aap bhi 1 lakh rupaye hafte par pahuch sakte ho.</p> <p>Aap ek saal me 1.3 crore rupaye bhi kamaa sakte ho... aur aaj log kamaa bhi rahe hain.</p> <p>Aap input dena band bhi kar do fir bhi aapke paas paisa aata rahega.</p>

Importance of upline :- sir yahaa par ek cheej bahut jyada matter karti hai ki aap kin logo k saath ye business karne jaa rahe ho. aaj IIT DELHI, IIT Kanpur aur SRCC jaise colleges k sir meri upline me aate haain. SRCC college k sumit bijaka ji ... hamari upline me aate hain... wo kayi baar Noida se hum logo ko support dene lucknow aye h.

maan lete hain ye koi chess board hai aur jisme jagah jagah par mines lage huye hain. 9 log A se B tak jaate hain lekin raaste me hi kahi mines ki chapet me aa jaate hain....lekin 10 wa banda kuchh is tarah se jata hai ki A se B tak ka safar poora kar leta hai....





A

ab 11 wa banda kaha se jayega... obviously same raaste se... bilkul isi tarah se agar priyesh sir isi raaste ko follow karte huye 17 mahine me 2.5 lakh rupaye hafte tak pahuche... to main bhi ek din pahunchunga jarur kyunki raasta vahi hai. agr hum successful upline ko follow karenge to ek din hum bhi successful jarur honge.

Aaj ki date mai agar aapke account mai ek crore rupaye hain to aap ek mahine mai ek lakh rupaye interest earn kar sakte ho... lekin sawal ye important nahi hai ki aap 13 lakh rupaye ek salami earn karate ho..sawal ye important hai ki woe k crore rupaye aap dal kaha se rahe ho.

BY THE WAY SIR AAPKI AGE KAYA HOGI...

25 sal ki age bahut crucial hoti hai... experimental hoti hai kayuki 25 sal k baad sab kuch one way track ho jata hai .abhi aapki age 18-19 saal(depends) hai.abhi aap jo bhi experiment karna chahate ho apni life mai wo aap kar sakte ho... lekin agar aapki age 25 ki ho gayi tab aapke pas ek hi option rah jayega wo hai "job"... tab aap chah kar bhi ye nahi kar paoge... kayuki tab aapke pas time nahi hoga... busy in life,wife children,etc... lot of tension..aap usi rat race me fas chuke honge.

.... **kisi aur ke liye,kisi aur ki terms aur conditions pe,hafte ke 6 din,subah se shaam tak** kaam karne k liye taiyaar ho jate ho. Lekin yaha par tum 2 saal mehnat nahi karna chahte... mujhe to yeh human psychology samajh me hi nahi aati ...

Ask him the question... "kya aap ameer banna chahte ho" ?

Accha kya aap ameer banna chahte ho & option are "yes"&:"yes"... aapko azeeb lag raha hoga ki mane option yes & yes hi diya... no nahi kaha kyunki mai lagbhag bahut logo se baat kar chuka hoon aur sabse mujhe yes answer hi mila... ameer to sabhi banna chahte hai .. sawaal ye important nahi hai ki aap ameer banna chahte ho ya nahi";sawaal ye important hai ki kab tak aap ameer banna chahte ho..20 saal ki age me..25 ki age me..30 me..... .50..60..... .ya fir 70 ki age mai..(guest apko most probably 25-30 max.. bolega) accha aapne ans diya 30 saal tak.. aapne apna "kab" to define kar liya lekin kya aapke paas "kaise" ka ans hai... aapko lagta hai ki jis platform par aap abhi ho usme itna potential hai ki wo aapko 30 saal ki age me ameer bana dega... balki ye fact hai ki ek IIT karne wala banda bhi 30 saal ki umar tak ameer nahi ban sakta... ye aapko society ke traditional set up ki taraf le jar aha hai,.. aapko nahi lagta ki aap apne saath cheating kar rahe ho...

18 saal ki age me aapne sapna dekha "ek bada ghar ek badi gadi"... aap 18 se 28 aur 28 se 38 ke kab ho jaate ho aapko khud nahi pata chalta aur aapka sapna sapne me hi rah jata hai...."ek bada ghar ek badi gadi"....

► OTHER BENEFITS

Abhi tak jo baate ho rahi thi wo saari baate sirf paise ke hi term me ho rahi thi... kyunki "money is not everything but you need money for everything"... paisa bhagawan to nahi hai par bhagwan se kam bhi nahi hai...

Agar money se hatkar baat ki jaye..to yahaa se paise ke alawa aur bhi bahut saari cheeje milti hain. agar life me successful hona hai to aapke pass 4 skills honi hi chahiye..

- **EDUCATIONAL SKILLS** – education skill yahaa se aapko milti hi milti hai kyunki hamaara product hi education oriented hai.
- **COMMUNICATION SKILLS** – aap ko sab kuch aata ho lekin agar aapke paas acchi communication skill nahi hai... to aap kahi par bhi consider nahi kiye jaaoge kyunki aaj duniya hi kahi na kahi communicational skill par based ho gayi hai. aap academics me average bhi hain par agar aapki communicational skill achhi hai to aap prefer kiye jaoge. yahaa par aapki communicational skill natural way me improve hoti hai. aapko kya lagta hai ki mai yahaa jo bhi kuchh bol raha hun kya mai rat kar aaya hun.
- **FINANCIAL SKILLS-** duniya me 4 tarah k log hote hain...
- 1] no time no money.... aise aapko bahut log mil jayenge ..road par ..majdoor etc..
- 2] no money but time....aise log aapko mall me mil jayenge... window shopping karte huye
- 3] money but no time.... is category me wo log aate hain jo 40000 – 50000 rupaye mahine ka kamaate hain...lekin aapke paas us paise ko enjoy karne ka time kahaa hai.
- 4] money & time both.... Successful people... .big businessman..etc..example – viksit bhatiya ji..
- **MANAGEMENT SKILLS-** last year IIT kanpur me jis bande ka highest package laagaa tha usse puchha gaya ki ek achha manager hone k liye kya MBA karna jaruri hai... .usne bola..”it is not necessary at all if you are a successful network marketer.” manager kya karta hai... cheejo ko manage karta hai... yahaa par hum zinda logo ko manage karte hai... jo ki sabse mushkil kaam hota hai.

yahaa par jo bhi baate aapse ki jaa rahi hain. usme koi philosophy nahi hai... sara kuchh logical hai...practical hai.

time, money, security sab kuchh to hai fir bhi kuchh log aas paas k logo ko dekh k decision lete hain. is business ko manaa vahi log karte hain jinhe pataa nahi hota hai ki wo kya kuchh kho rahe hain.

The following 3 points are the most important points to be discussed with the guest,at last :

- **LOSS OF DELAY**
- **GHAR PE KAISE BAAT KARNI H**
- **DOSTO SE DISCUSS NAHI KARNA H**

Ask from ur uplines for d details of d above 3 points....