

## DOUBT CLEARENCE

**Q.1.Aap kehte ho ki aapke paas time nahi hai, ???**

**ANS.1..lekin mai aapko bata doon ki baat time ke hone ya na hone ki nahi hoti hai.matter yeh karta hai ki hum kis cheez ko kitni importance dete hai.agar koi cheez hamare liye zaroori hoti hai to hum kisi bhi tarah apne schedule ko manage karke uske liye time nikaal hi lete hai.**

**Shayad aap is platform ke potential ko feel nahi kar rahe ho.aap dekho na,aap hafte me 6 din college jate ho,aap time aur paisa dono invest karte ho,kyo..kyunki aapko pata hai.yaha se aapko 3-4 lakh ki job mil jayegi..per yaha ek aisa platform hai jo aapko 32 lakh ka package tak pahucha sakta hai,wo bhi sirf part time basis pe,hafte ke sirf 5-7 hours invest karke ya Sunday ko thoda kaam karke.aur ye baat to aap bhi jante hai ki hafte ka itna time to hum aise hi barbaad kar dete hai.aur aisa bhi nahi hai 32 lakh ka package sirf ek sapna hai,aaj ebiz mai bahut se aise log hai jo 22-23 saal ki age mai isko enjoy kar rahe hai{if guest doubts,explain him how it is possible on the PON and tell about some names in highest earners} Apko yeh nahi lagta ki 4 lakh ke package ke liye humare paas time hi time hai aur 32 lakh ke package ke liye 6-7 hours ka time nahi hai?**

**So,agar aap is platform ki potential ko feel karte ho to bas apko ,sirf hafte ka 5-7 hours hi dena hai,jo ki hum faltoo ke kamo me barbaad kar dete hai.**

**Aur agar apko seriously time ki problem hai to yakeen maniye apke paas jo time hai apko usi ko manage karna hoga taki aane wali life mai apke liye time hi time ho{explain how one can work more than 24 hours a day}.it takes time to save time.**

*Aur apko bata doon bahut saare logon ke pas time isliye nahi hota kyonki unhe is baat ka ehsaas hi nahi hota ki wo kaha per apna time invest kar rahe hai aur aisa karke future mai unhe kya milne wala hai. ask the schedule of your guest and show him that there is so much time which he wastes by doing nothing. If extra smart:-time to mere ghar ke naukar ke paas bhi nahi hai.*

**Q.2.COMPUTER SE MAIN SEEKHUNGA KAISE ?**

*ANS.2.. apne jo problem boli hai uska solution apko khud mil jayega agar computer courses dekhoge.....accha ek baat batao,apne aaj se kai saal pehle "sholay" dekhi thi,lekin uski story aaj bhi apko yaad hai lekin class 10 th main history ka 5th chapter nahi yaad hoga.isme koi surprising baat nahi hai.insaan ka dimag hi aisa hota hai ki wo jis cheez ko dekhta usko jyada din tak yaad nahi rakh sakta hai,relative to ji cheez ko wo sirf sunta hai.aur mai apko bata doon ki yaha per humari basic computer courses bhi movie ke format mai hai aur animation ke through padhaye jate hai,apko forward,backward,pause ki facility de jati hai,jisse agar apko koi cheez samajh me nahi aati to aap jitni baar chaho pad sakte hai.jabki agar aap kisi institute me jate hai,aur kisi bhi reason se apki koi class choot jati hai to koi bhi teacher apke liye un chapters ko repeat nahi karega.*

*\* latest trend in education industry old in foreign countries and also not so new to India.aane wale time me its going to be major trend in education industry.give example of IGNOU,WWW.EKLAVYA.COM(iit kanpur online coaching website)*

**Q.3 Bahut se nmc ,schemes dekhi hai ?**

**Ans. Sahi hai,jab bahut si NMC hai to dekhi hi honggi. par kya tum mujhe bata sakte ho ki ek NMC me hame kya kya dekhna chaiye.wo kaun se aise parameters hai jo ki aachi NMC me hone hi chaiye,jo usko bakiyon se alag karte ho.hum kaise decide kar sakte hai ek NMC dosere se better kyu hai, kyunki wo kehte hain na ki har hari panni me vicks nahi hoti hai.**

**Main apko bata sakta hoon jo cheez sab se jyada matter karti hai wo hai company ka product aisa hona chaiye,jo ki lage ki market me asani se bik sakte hai,aur aap to jante hi ho aaj computer on an average har aadmi ki jarurat ban chuka hai.har cheez computer based ho rahi hai(give the name of some practical ex). If u have not got the basic knowledge of computer u r treated as an illiterate even if u r Ph.D. in some field, ek student ke liye computer courses promote karna bahut asaan hai in comparison to oil and shampoo. shayad yahi reason hai ki aaj is mission me 70% se jyada youth involved hai.**

**iske baad aap company ke legals aur trck record ko check kar sakte ho.**

**\*\* hum apko registan me ret ya phir kashmir me barf bechne ko nahi bol rahe hai.**

**Q.4. Internet se padhenge to internet ke paise kahan se denge? Or mere pass pc/vcd player bhi nahi hai.**

**ANS.4.. Baat ye nahi hai ki tumhare pass internet se padhne ke paise nahi hai. ya pc/vcd nahi hai. Kya aur sabhi cheezo ki liye tumhare pass paise hai. Nahi na to jo tumhari basic problem wo ye hai ki tumhare pass koi aisa platform nahi hai jo tumhe student life me tumhe independent bana de, jisse ki tum apne chote-mote kharche khud hi bear kar sako., chahe wo internet se padne ke paise ho , ya phir apna mobile recharge karana ho.**

**aur jo tum problem bol rahe ho usi ka solution hi to hai ye poora concept .**

**mana ki tumhare pass aaj paise nahi hai ,tum courses net par nahi padh sakte lekin ye courses tumhe ek saal ke liye provide kiye ja rahe hain ,starting me tum 2 se 3 months mission promote karke itna paisa kama sakte ho ki internet par padh sako. Aur aisa bhi ho sakta hai ki tum apna khud ka pc le lo. Phir net jane ki jarurat bhi nahi hogi aur ghar par vcd/pc par koi family member bhi basic courses ko seekh sakta hai, wo bhi bina ek rupya extra kharch kiye kya ye facility institute de payega? Never.**

**Q.5. Aap ne kitna kamaya ?**

**Ans. The answer of this question will depend upon person to person depending upon their achievement vs time.**

***\*\*if u have got a successful track record than discuss it as such .***

***\*\*but if u have not got a successful track record in terms of achievement vs time, then reduce ur time span by using the term “actively promote karte hue mujhe itna time hua hai” aur meri ye ye achievements hai.***

***Waise apko bata doon ki aaj jab log itni kam age me yahan se 10-20-30-70-hazar ya 1 lakh hafte ka kama rahe hai , unhone bhi kabhi na kabhi zero se shuruat kari thi. Unki bhi kabhi na kabhi itni hi downline thi, jitne ki aaj meri hai, unka bhi pahela check rs 2700/- ka aaya hoga . To jo cheez mai apko feel karane ki koshish kar raha hoon, wo ye hai ki race me jeetne ki ummeed aap tabhi kar sakte ho jab aap bhi race ka ek hissa ho ,aap dheere bhagte ho ya tez ye to baad ki baat hai.aap ki growth rate kuch had tak aap par aur kuch had tak is baat par depend karti hai ki aap kin logo ke saath business karne ja rahe ho. so main to race me participate kar raha hoon and that too with so much support of upline, hence mujhe mai aaj ke kuch saal baad kamyab jarror hounge.***

***Aur ha sabse important baat ,ye sab part time basis par hai. Kuch saal baad aam jindagi me mai jo kar raha hoon ,usko karke jo kuch mai hasil karunga wo kahi khone wala nahi hai . This platform is bonus for me on part time basis , lekin ajeeb baat hai ki kehne ko part time hai , lekin jo income aap kahin kaam karke aam jindagi me full time karke kamaoge ye platform usko kitna peeche chodh sakta hai (give some practical ex from highest earner of the week...)***

**Q.5..Upar wale hi kamate hai ,neeche wale fail ho jate HAI ?**

**Ans.5.. Tumhari baat such hai par ye baat unhi companies**

**par apply hoti hai jo ki pyramid system par kaam karti hai.**

**but ebiz work on the binary system. here every node is an**

**independent node aap jaha se entry lete ho aap ka**

**buiseness wahi se suru hoota hai ab ye aap ke upar depend**

**karta hai ki aap apne buiseness ko kaise karte ho . agar aap**

**ne ek achhi upline ke saath join kiya hai to aap fail na ho jao aisa possible nahi hai , kyunki sab ki success aap pas me interlinked hai . apko successful karke hi aapki upline successful ho sakti hai . is mission me aise bahut se example hai , jaha downline upline se jyada earn kar rahi hai ,**

**ex.keshav singh sir,Ashish singh jayshoor sir,Amit parmar sir.**

**aur ek imp baat is mission me ceiling ka concept hai . jo ye define karta hai ki koi bhi associate 1 lakh per**

*week +performance bonus se jyada nahi earn kar sakta , which also contributes to the stability of the company . baki nmc hota hai ki upar wala hamesa jyada kama raha hai kyunki waha koi ceiling nahi hai*

*hoti but yaha ceiling ki vajah se hi bahut se log 1 kakh ek*

*hafte ka kama rahe hai ,jabki unki joining date me salo ka*

*difference hai.(give some ex sarabjeet sir,) aur ye baat*

*to common sense ki hai ki hai aap ki success aap par*

*dependent hai , na ki kise aur per au agar neech wale fail ho jaye to upar walo ka koi matlab nahi nikalta . fail sirf wahi hote hai jo kuch karna hi nahi chahate .*

**Q6.. Company itna paisa deti kaha se hai ?**

**Ans.6. Company 70:30 ke ratio me kam karti hai . company ka jo**

**bhi weekly turn over hota hai , company uska 70% apne**

**associates me distribute karti hai aur 30% apne management par invest karti hai.**

**Q.7 . 3 logo ko promote kiya company ko mila 32025/- aur hame sirf 2700/-?**

**Ans.7.. vaise sayad aap ek baat bhul gaye ki jo 10675 /- apne pay kiya tha wo course s ke liye tha buiseness was free and optional . so u earned 2700/- without investing anything so ye apne aap me badi baat , kekin agar aap bahut jyada buiseness oriented hoke , sochte hai to bhi aap sochiye na aisa nahi hai ye distribution aap hi tak ruk jayega aur company baki 32025/- apne pass rakh leti hai . maine apko bola na company works on the binary concept , jo bhi joining aati hai usse jin-2 logo ki cycles complete hoti hai unko bhi money distribute hoti hai..**

**aap is baat se kyun paresaan hote hai ki apne company ko kitna diya , aap ye dekho na company ne apko kitna diya aur jitna company ne apko diya uske liye apne kitna effort kiya . m ere khayal se apko to khus hona chaiye ki jis kaam ko aap bachpan se karke aayae ho aur uska aapko ek rupya nahi mila ussi kaak ko karne par apko rs 2700/ - milte hai that is mouth publicity .**

**ho sakta hai apke liye ye 2700/- badi baat na ho , chalo mai baat ko maan bhileta hoon ki 3 log apki team me joined hai , wo badi baat hai kyunki wo 3 log apki jindagi ko kaha se kaha pahucha sakte hai shayad appko is baat ka feel nahi hai.(explain by example)**

**aur haa agar apko sochna hai ti aap aisa kyu nahi socchte general life me hota kya hai ..... apne kise company ke liye kaam kiya 3 saal tak , full time , subah se saam tak , 6 days in a week aur company ne apko**



***kya diya 12 lakh (it 4 lakh package) how nice!!!!***

***aur is company me kuch logo ne 3 saal tak kaam kiya aur , parttime ,1-2 day in a week aur unko mila kya 52 lakh ka package . how bad !!!!!!***

**Q.8...Hamare dosto ne kiya tha ,fail ho gaye ,unke 10675/- doob gaye?**

***Ans.8..Theek hai apke dost fail hue honge .aur apke dost hi kyu mai to kehta hu ki har wo insaan fail hoga jo system ko follow nahi karega karega ka matlab yeh hai ki kaam ko karne ka ek tarika hota hai fail aap tabhi hote ho jab aap pass hone ki conditions ko fulfill nahi karte ho mann ligiye aap 10th class me admission lete ho , lekin aap kisi bhi subject ko padte nahi ho .to kya aap exam me pass ho ge .obviously nahi , apke dosto ke fail hone ka bhi yahi karan tha , kya une is mission ki poori knowledge hai. maan lete hai apne ek car ka show room khola lekin aapko agar car ke bare me koi bhi knowledge nahi hai to kya aap customer ko kya bataoge , aise me aap kya sochte ho ki apki car sell hogi .aap kehte ki apke dosto ne kiya kiya tha , lakin mai kehta hoon hi unlogo ne sirf rs 10675/- diye the , ebiz nahi kiya tha .un logo ne isse atm machine samaj kar join kiya tha ,par mai apko bata doon ye koi atm machine nahi hai , agar aap yaha success chate ho to apko bag daud to karni hi hogi par ek bahut bada farak hai , yaha ki bag daud aur ek aam jindagi ki bag daud me hota kya hai ki aap 25 sal tak apni padai katam karte ho ,aur baad me khushi-2 job karne ko tayaar ho jate hai , kisi aur ki conditions pe ,hafte ke 6 din , subha se saam tak sirf aur sirf 20-25 hazar rupees ke liya, aur last me jab aap***

*retire hote to apko milta kya hai? apko ye sochna padega ki retirement ke samay apka life status badega ya kam hoga? aap ka life status kam hoga .jab hum retire hote hai to hamara life status kam hota hai.*

*lekin apne aap me ye kitne ajib baat hai ki yaha par*

*parttime basis par agar aap hafte ke 6 hour bhi dete ho , to aane wale har saal apki life status ko aur aur aur jyada bada jayega , bag daud vaha bhi thi ,bag daud yaha bhi hai ,per ek bahut bahut bada fark hai , vaha poori jindagi bag daud hai aur yaha keval ek ya 2 saal .*

*lekin aapso hum is farak ko samaj ya mehsos nahi kar pate ,aur usi society ke traditional set up, active income me fas kar reh jate hai...*

*aap hi socho jee ka exam 2 lakh log dete hai (select the name of the exam which fits on the guest itself) lekin pass sirf 5000 log hi hote hai . to kya iska ye matlab hua ki aap kabhi jee doge hi nahi . aap jee dete ho kyunki aap apne ko ek possible category me rakhte ho .. aap apni ginti un 5000 logo me karte ho na naki un 1.5 lakh logo me . to phir yaha aap aisa kyu sochte ho ki gar apke dost apni galtiyo se fail ho gaye to aap bhi fail ho jayenge .*

*ek aur cheez jo insaan life ki ksi bhi field me failure deti hai wo hai uska alas .agar aap syatem ko follow karte ho aur ek acchi , suportive upline ke saath join karte ho aur thoda bag daud karte ho , to app fail ho jaye aisa possible nahi hai...*

*and the last 10675 me apko , 65 computer corses to 10675 doob kaise gayae.....doobenge to tab jab alas ki wajay se aap computer tak na sheek pao.....*

*Q9.. Hame baag daud bahut karni padegi ?*

*Ans.9.. Is sawal ka jawab mai apko do nazaria se doonga ..*

*1...apne jo bola usko sahi mante hue ...*

*2... is baat ko sabit karte hue ki aap galat ho mai apko bata doon ki abhi aap aisa isliye bol rahe ho kyunki na to apko networkmarketing aur na hi network ki power ko samaj rahe ho...*

*chaliye mai apki hi baat ko maan leta hoon , ki haa isme*

*baag daud to aam zindagi me bhi karni padti hai , lekin ek*

*bahut bada farak hota hai vaha ki baag daud me aur yaha*

*ki baag daud me aam jindagi me hota kya aap 25 sal tak*

*apni padai katam karte ho , aur baad me khushi-2 job karne ko*

*tayaar ho jate hai , kisi aur ki conditions pe ,hafte ke 6 din ,*

*subha se saam tak sirf aur sirf 20-25 hazar rupees ke liya, aur*

*last me jab aap retire hote to apko milta kya hai? apko ye*

*sochna padega ki retirement ke samay apka life status*

*badega ya kam hoga? aap ka life status kam hoga .jab hum*

*retire hote hai to hamara life status kam hota hai.*

*lekin apne aap me ye kitne ajib baat hai ki yaha par*

*parttime basis par agar aap hafte ke 6 hour bhi dete ho , to aane wale har saal apki life status ko aur aur aur jyada bada jayega , bag daud vaha bhi thi ,bag daud yaha bhi hai ,per ek bahut bahut bada fark hai , vaha poori jindagi bag daud hai aur yaha keval ek ya 2 saal .*

*lekin apsos hum is farak ko samaj ya mehsos nahi kar pate ,aur usi society ke traditional set up, active income me fas kar reh jate hai... apko sayad hairani hogi ki paisa bhi do tarah ka hota hai active income aur passive income.now discuss active income passive income*

*aab jaisa ki maine aap se bola tha , ki apka ye nazaria ki isme*

*bag daud karni padti hai , galat hai kyunki aap na to*

*networkmarketing ko aur na hi networkmarketing ki takat ko samaj paye hai.*

*are baag daud to wo log karte hai jo sirf akele kaam karte*

*hai . unko ye nahi pata hota ki teamwork kaise hota hai ,*

*team me responsibilities kaise distribute ki jaati hai . logo*

*ko ye tak nahi pata hota ki usko apne apko successful*

*banane ke kya kya resources hai. discuss upline as resource*

*ex .. i want to have presentation of my guest in kolkata*

*then , i need not to go there , it will be done in support of*

*the upline in kolkata . if u have a frnd in different cities*

*then u need not go there , it can be managed on the basis of*

*ur uplines. u can also make use of the posted meetings*

*all*

*over the india . apko sirf invitation dene ka kam krna hoga ,*

*which takes only 5 minutes .*

*mujhe nahi pata ki apko ajeeb lagta hai ki nahi par mujhe to bahut ajeeb lagta ki 4 lakh ke package ke liye app 25 saal khusi-2 bag daud kar sakte ho , lekin 52 lakhs ke liye 1-2 sal bhi nahi kar sakte. maine kaha the kahi na kahi log network marketting ko samaj nahi pate. jo log isko samajte hai wo jante hai ki aam zindagi ki bag daud ek normal race ki tarah hoti hai , jaha apko rukne ka matlab hota hai ki aap race se bahar ho gaye ho .race jitne ka to koi scop nahi bachta*

*lekin network marketting ki race ek relay race hai , jaha aap thodi door bag kar rook bhi jate ho . to bni na sirf aap race me bane rehte hai balki race me jeet bhi sakhte ho wo bhi bina bhage ..*

*so app decide kar lo ki aap normal race me participate*

*karna chate ho ya relay - race me.....*

Q10..Kuch chain banane jaisa hai kya ? Ye mere type ka nahi hai ...

Ans..10.. *Ye koi chain banane ki schme nahi hai ye el mlm -*

*multi level mission to make world masses computer*

*literate . tumhi bato agar dr.p malhan akele hi logo*

*computer literate karne nikal pade hote to kitne logo ko*

*kar pate . 10-20-30-50 hazar . to kya unka mission to make world*

*masses comp literate pura ho pata ..isliye unhone bola ki*

*har insaan sirf 2 logo ko literate ..each one teach two .aur*

*do logo se koi chain nahi banti. haa agar tumhe kaha jai ki*

*tum 1000 logo tak jao . but here we have to follow each*

*one teach two aur jab har banda ye kaam karta hai to*

*chain banani nahi padti , chain to bas banti chali jati hai ,*

*by defult ..*

*vaise aap se ek baat bolu jis chain banane ko tum bolte*

*ho ki mere bas ka nahi duniya ussi network me hi jee rahi*

*hai , macdonalds, icici etc chainn ka hi to hissa hai. aap*

*duniya me kahi bhi kam karo , kissi na kissi chain/network me hi karoge . aapko kya lagta hai aaj ambani itna aamir*

*hai to kya reliance bana ke hai nahi chain bana ke hai..*

*let us talk about dhiru bhai ambani*

*dba ne reliance naam ka asset create kiya jaha pe public, janta, log ya phir technical language mein hr kaam karte hain.....agar upar se is public, janta hr, ya log ko hata diya jaye to kya dba apne hisse ka ek paisa bhi kama payega.....jawab hain nahi....log kehte hain ki reliance is a company....lekin agar aap meri nazar se dekho to reliance is nothing but a network of 3 lakh people*

*ab aap bhi yahi pe ho.....ye public janta hr log bhi yahi pe hain.....lekin ye bich ka hissa khali hain....since we belong to middle calss family.....so hamare paas itna paisa nahi hain ki hum ek reliance jaisa asset create kar paye...to kya hum amir nahi ban sakte...nahi hum ban sakte hain kyunki ebiz aapko 10675 mein ek bana banaya asset deti hain jiska use karke hum is public ke*

*waise bhi america ke paas technology hai.....arab countries ke paas oil hain.....aur india ke paas population*



*hain.....why not use it*

*dba crorepati hain to network ke chalte hain na ki reliance ke chalte.....*

*here is same*

*jo bhi banda multi creorepati hain wo banda kahi na kahin network ki power ko jarur use jkarta hain.....*

*aur mai app se dva kar sakta hoon ki aaj society me jo bhi*

*insaan aamir hai wo directly ya indirectly chain /*

*network ki takat ko zaroor istemall karte hai ....give the example of two shops , one man owner itself working and one with 10 salesman*

*when common people go in search of work , smart people go in search of network*